



**Jason Donald, Capital Markets** Managing Director

One Tampa City Center, Suite 3300 | Tampa, Florida 33602

Direct +1 813 204 5329

[jason.donald@cushwake.com](mailto:jason.donald@cushwake.com) | [cushwakesouthfl.com](http://cushwakesouthfl.com)

### Professional Expertise

Mr. Donald joined Cushman & Wakefield in 2010 as a retail specialist. Jason specializes in the acquisition and disposition of Net-Lease Properties, Shopping Centers and Structured Sale-Lease backs throughout the United States. He has extensive experience in assisting corporate clients and their real estate departments. His corporate clients include SunTrust Bank, Bank United, Grow Financial, Achieva Credit Union, The Palm Bank, Hughes Supply, AT&T, CVS, Benco Dental, and Coast Dental.

Prior to joining Cushman and Wakefield, Jason was a Managing Partner for Sperry Van Ness, in Tampa, Florida. In addition to managing the office and staff his duties included site selection and asset disposition of corporate properties, retail NNN investment sales and acquisition, as well as tenant representation. Through partnering and consulting, Jason has helped manage the rapid growth of his corporate clients. Most recently, he helped a client grow from 35 locations to in excess of 100 locations within a 24 month period. Jason has also helped manage corporate clients that have portfolios with excess of 700+ locations. While working with those clients, he helped implement cost saving measures and efficiencies by providing construction standards and uniform vendor contracts for the real estate departments to use for current and new locations, as well as providing a single point of contact for clients ease. Jason has more than 17 years of commercial expertise and has a combined value in transactions exceeding \$1 Billion dollars.

### Awards

- 2011, 2012, & 2013, 2014 ,2015, 2016 FGCR Top Producer Award
- 2012 & 2013, 2014, 2015,2016 Top Retail Producer, Cushman & Wakefield award
- 2012 & 2013, 2014, 2015 Deal of the Year, Cushman & Wakefield award

### Professional Affiliations

- Licensed Real Estate Broker, State of Florida
- Member, ICSC
- CCIM Designee