



Todd Tolbert, Retail Brokerage Associate

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Professional Expertise

Todd Tolbert was promoted to Associate in Retail Brokerage in 2016 joining the retail investment team of Jason Donald and Patrick Berman. The Tampa-based retail investment team is dedicated, successful and experienced. The team specializes in the execution of portfolio, single asset, and multi-tenant acquisitions and dispositions for institutional and private capital clients. The team also provides transaction management and advisory services to real estate owners, developers, and investors. The team's leadership has underwritten, structured and executed over \$3 billion in transactions internationally. The team's experience includes build-to-suit and sale/leaseback advisory mandates, acquisition and disposition assignments, portfolio and single property retail sales, and consultative property transaction.

Todd specializes in the disposition of net-leased assets, anchored and non-anchored shopping centers and retail leasing, including both Tenant and Landlord representation. Current and past clients include SunTrust Bank, Charter/Spectrum, 7-Eleven, Burn Boot Camp, FASTSIGNS, KLA Schools, American Car Center and The FGS Group.

Professional Affiliations

- International Council of Shopping Centers (ICSC)
- ICSC Next Generation
- Cushman & Wakefield Future Leaders